



UNITED NATIONS INSTITUTE  
FOR TRAINING AND RESEARCH

*Stillman School of Business*  
SETON HALL UNIVERSITY

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STILLMAN SCHOOL OF BUSINESS

**SHU/UNITAR SERIES ON INTERNATIONAL ECONOMICS AND FINANCE**  
**Workshop on Foreign Direct Investment for Development Financing**  
*Organized jointly with the Stillman School of Business at Seton Hall University (SHU)*  
**Tuesday, 22 and Wednesday, 23 August 2006**  
From 9:30 a.m. to 12 p.m. and from 2 p.m. to 6 p.m.  
**Conference Room D, United Nations Headquarters, New York**

**INFORMATION NOTE**

**OBJECTIVE**

The two-day workshop is designed to enhance understanding of the forces at play in the current global economic and financial environment. The primary emphasis of the workshop will be on foreign direct investment (FDI) to developing countries, with a focus on how to attract FDI as a tool to finance development. Other topics will include legal issues of FDI, marketing a country to attract FDI, experiences of a developing economy in attracting FDI, financing infrastructure projects, and opportunities and risks posed by globalization.

**ORGANIZATION**

Training methods will include lectures followed by discussions and interactive exercises. A number of case studies on foreign direct investment will be discussed and assigned as interactive exercises to teams of participants. Each team will be composed of several participants and will meet on the morning of the second day for team discussions and prepare its presentation of major findings scheduled for the afternoon. Resource persons (experts) will be present and readily available to each team of participants for consultations in preparing their presentation. The workshop will also address the current global economic trends and other issues that affect markets and investment decisions.

**PARTICIPANTS**

This workshop is designed for members of permanent missions dealing with economic and social issues in general. The selected candidate of each mission is requested to regard his/her participation as a firm commitment. Upon successful completion of the workshop by participation in all the sessions, participants will receive a certificate of completion. **The workshop will be conducted in English.**

**REGISTRATION**

Members of the permanent missions accredited to the United Nations in New York and government officials from capitals who wish to participate in this workshop are requested to complete the attached registration form and return it to the following address:

UNITAR Attn.: Mr. Vasu Vaitla  
1 United Nations Plaza, Suite DC1-603  
New York, NY 10017-3515  
Phone: (212) 963-9684 or 9196  
Fax: (212) 963-9686 or 0995

**Registration deadline: August 18, 2006**